

SPECIAL MEETING of the CORNWALL TOWN BOARD was held on the 26th day of February, 2009 in the second Floor Conference Room, 183 Main Street, Cornwall, N.Y.

PRESENT: Supervisor
Councilpersons

D. KEVIN QUIGLEY
ALEXANDER MAZZOCCA
J. KERRY McGUINNESS
RANDOLPH CLARK
MARY BETH GREENE-KRAFFT

Insurance Meeting 2009

Special Guests: Cathy McCarty
Robert DeWit

The meeting was called to order at 7:00 P.M. It was determined that Mr. Robert DeWit would be the first to give his presentation to the Board.

Robert DeWit: Mr. DeWit gave his presentation on behalf of DeWit Insurance Agency in conjunction with The DeForest Agency. Trident Insurance Brokerage is a Managing General Underwriter for Argonaut Insurance Company. Mr. DeWit reviewed all coverage points in the proposed quote from Trident and answered the Board members questions. Mr. DeWit stated that this proposal gives the Town a ten million dollar, per policy, umbrella package known as the silo effect. This is an extra forty million dollar umbrella. Mr. DeWit further explained that the total cost of all lines and insurance, which includes terrorism, comes to \$140,975.00. This figure would drop by approximately \$3,000.00 when the Town cancelled the other Inland Marine policy. The payment plan is 50% down plus any fees and the balance would be billed ninety (90) days later.

Cathy McCarty: Ms. McCarty, on behalf of William A. Smith & Son, Inc., presented two proposals, one was from American Alternative Insurance Corp. which is the company we used in 2008, and the other proposal was from U.S. Specialty Insurance Company. Ms. McCarty reviewed the policies point for point and answered the Board members questions. U.S. Specialty also has Silo / Umbrella coverage of ten million per each underlying casualty line. Ms. McCarty advised that U.S. Specialty is conditional upon receipt and/or implementation of an acceptable sidewalk ordinance. They have sample language available to assist in modifying the Town ordinance such that the "abutting landowner" is held liable in tort if not adequately maintained. Ms. McCarty stated that if it was her making the decision between the two proposals she submitted, she would go with U.S. Specialty because their liability coverage is stronger.

The Board members agreed with Ms. McCarty's assessment of the policies she represented and did a careful review between the Trident proposal submitted by Mr. Robert DeWit and the U.S. Specialty proposal submitted by Ms. McCarty. The Board members agreed that the policies

were very close in coverage but they had further questions for both representatives that could not be answered that evening.

A motion to go into Executive Session to discuss the CSEA contract was made by Councilwoman KRAFFT, seconded by Councilman CLARK.

VOTE:

Councilman MAZZOCCA	Aye
Councilman McGUINNESS	Aye
Councilman CLARK	Aye
Councilwoman KRAFFT	Aye
Supervisor QUIGLEY	Aye

Motion carried. Executive Session opened at 9:50 P.M.

A motion to close Executive Session was made by Councilman McGUINNESS, seconded by Councilman MAZZOCCA.

VOTE:

Councilman MAZZOCCA	Aye
Councilman McGUINNESS	Aye
Councilman CLARK	Aye
Councilwoman KRAFFT	Aye
Supervisor QUIGLEY	Aye

Motion carried. Executive session closed at 10:05 P.M. with no action taken.

A motion to adjourn the Insurance meeting and re-convene on the following night (Friday, February 27) at 6:00 P.M. was made by Councilwoman KRAFFT, seconded by Councilman CLARK.

VOTE:

Councilman MAZZOCCA	Aye
Councilman McGUINNESS	Aye
Councilman CLARK	Aye
Councilwoman KRAFFT	Aye
Supervisor QUIGLEY	Aye

Motion carried. Meeting adjourned at 10:07 P.M.

February 27, 2009 Insurance Meeting -- Continued

A motion to re-convene the Insurance meeting from the previous evening was made by Councilman CLARK, seconded by Councilwoman KRAFFT.

VOTE:

Councilman MAZZOCCA	Aye
Councilman McGUINNESS	Aye
Councilman CLARK	Aye
Councilwoman KRAFFT	Aye
Supervisor QUIGLEY	Aye

Motion carried. Meeting re-convened at 6:00 P.M.

A motion to disregard a second quote given by Cathy McCarty unless the other party (Mr. DeWit) was given an equal opportunity to resubmit was made by Councilman CLARK, seconded by Councilman MAZZOCCA.

VOTE:

Councilman MAZZOCCA	Aye
Councilman McGUINNESS	Aye
Councilman CLARK	Aye
Councilwoman KRAFFT	Aye
Supervisor QUIGLEY	Aye

Motion carried. Second quote submitted by Cathy McCarty to be disregarded.

A motion to accept the proposal submitted by DeForest and DeWit was made by Councilman CLARK, seconded by Councilman MAZZOCCA.

VOTE:

Councilman MAZZOCCA	Aye
Councilman McGUINNESS	Aye
Councilman CLARK	Aye
Councilwoman KRAFFT	Abstain
Supervisor QUIGLEY	Nay

Motion carried.

A motion to adjourn the meeting was made by Councilman CLARK, seconded by Councilwoman KRAFFT.

VOTE:

Councilman MAZZOCCA	Aye
Councilman McGUINNESS	Aye
Councilman CLARK	Aye
Councilwoman KRAFFT	Aye
Supervisor QUIGLEY	Aye

Motion carried. Meeting adjourned at 6:32 P.M.

Renata McGee
Stenographer/Deputy Town Clerk

Elaine Tilford Schmeer
Town Clerk